

FIG. 1

FIG. 2

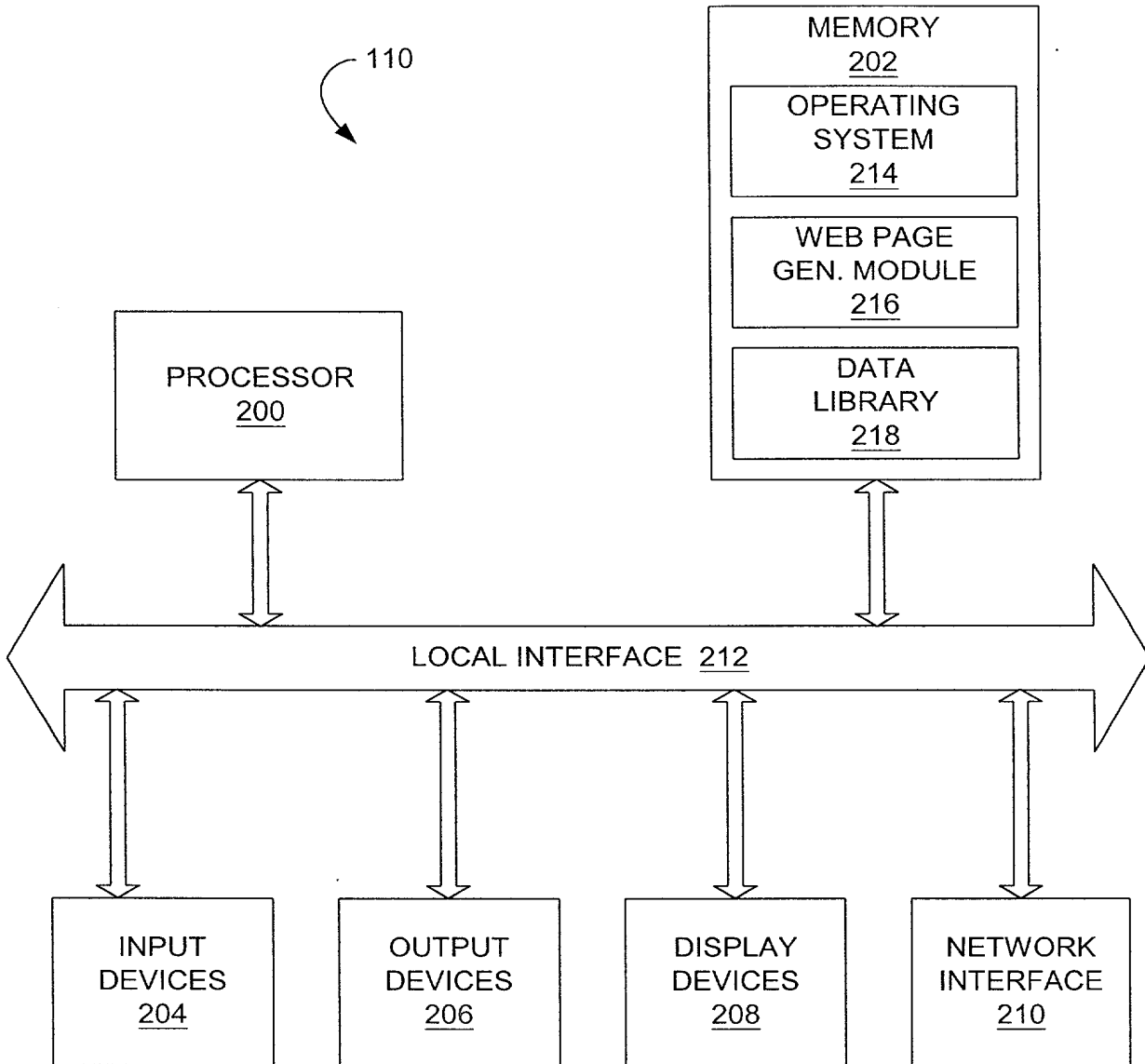


FIG. 2

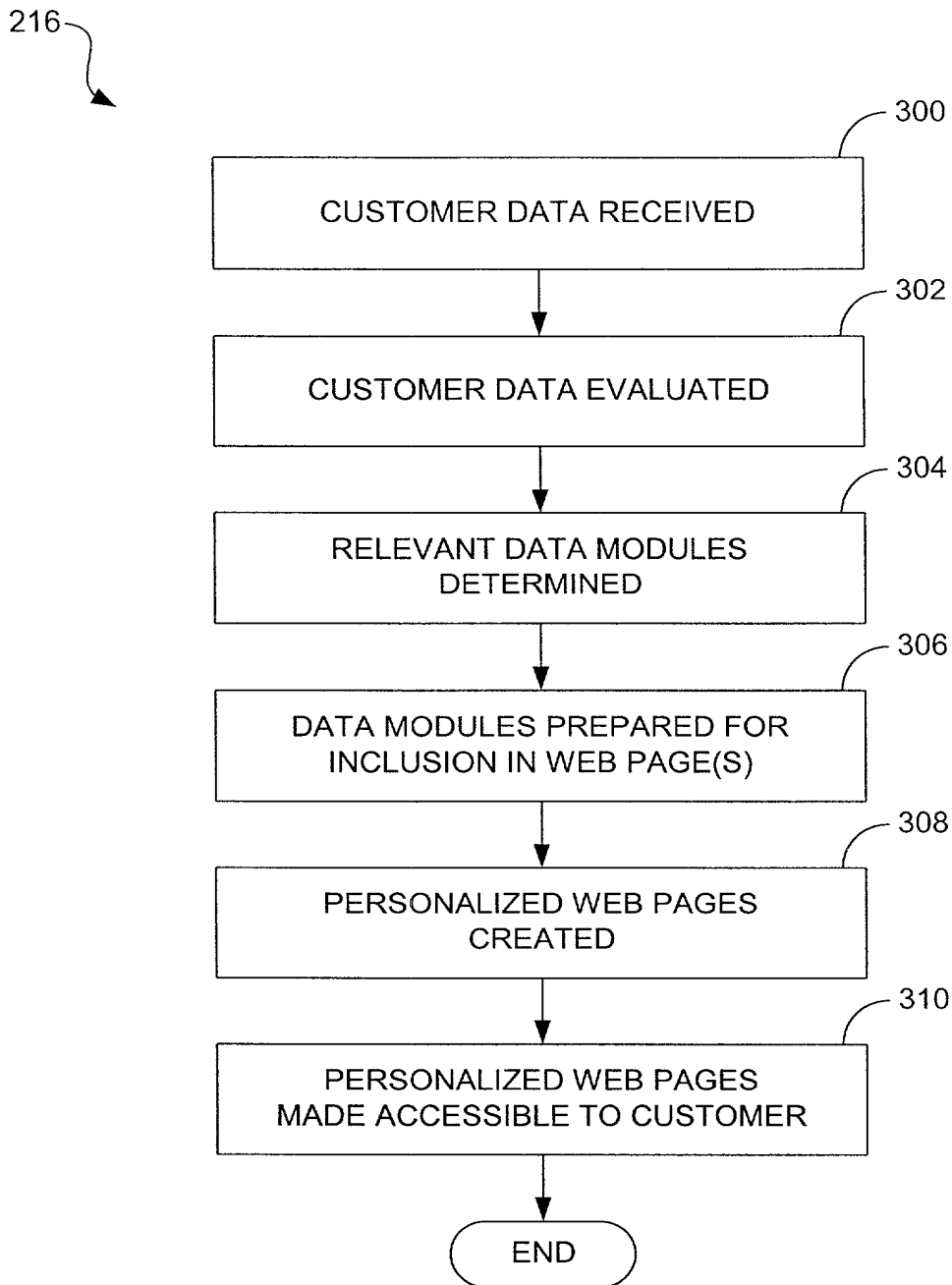


FIG. 3

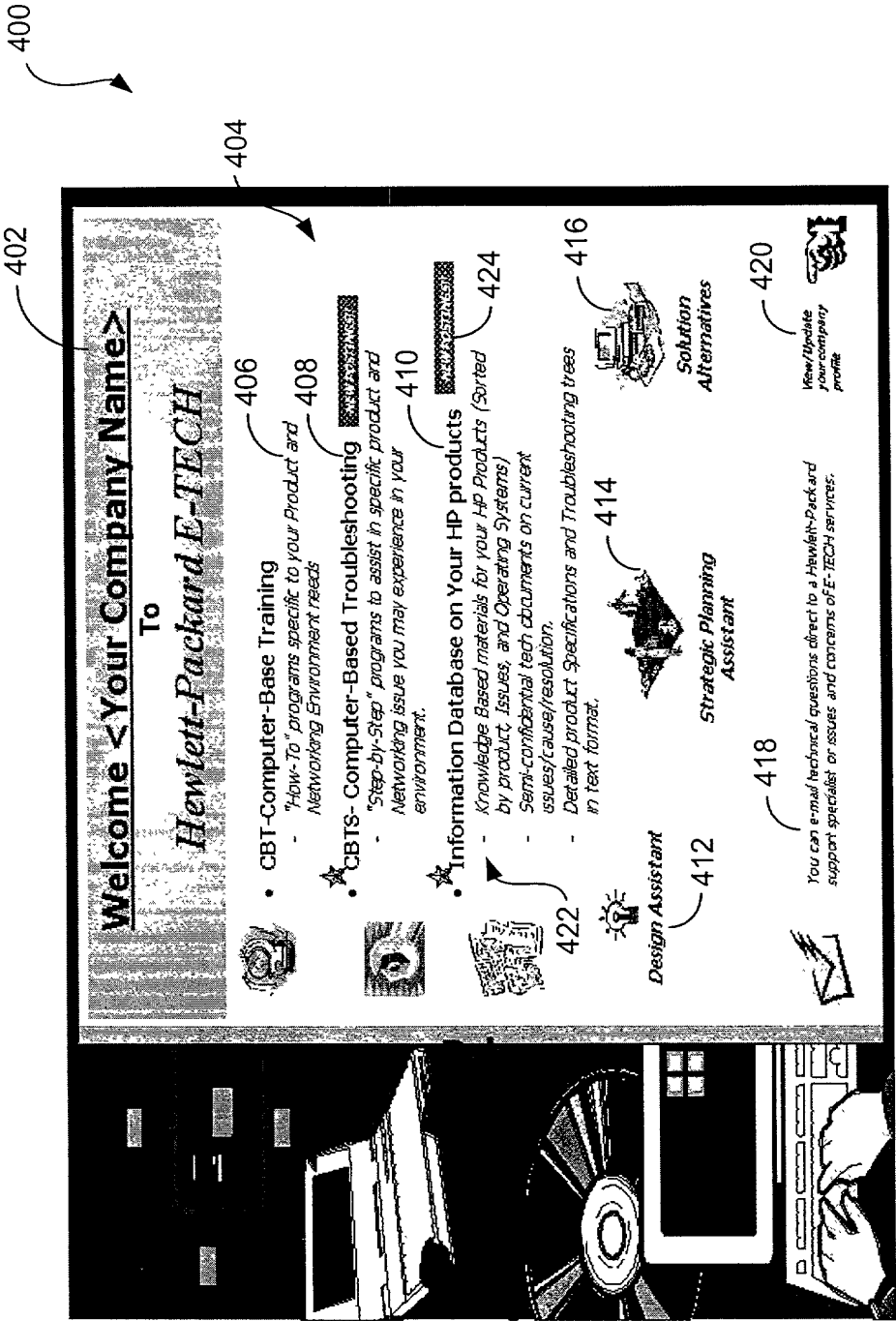


FIG. 4

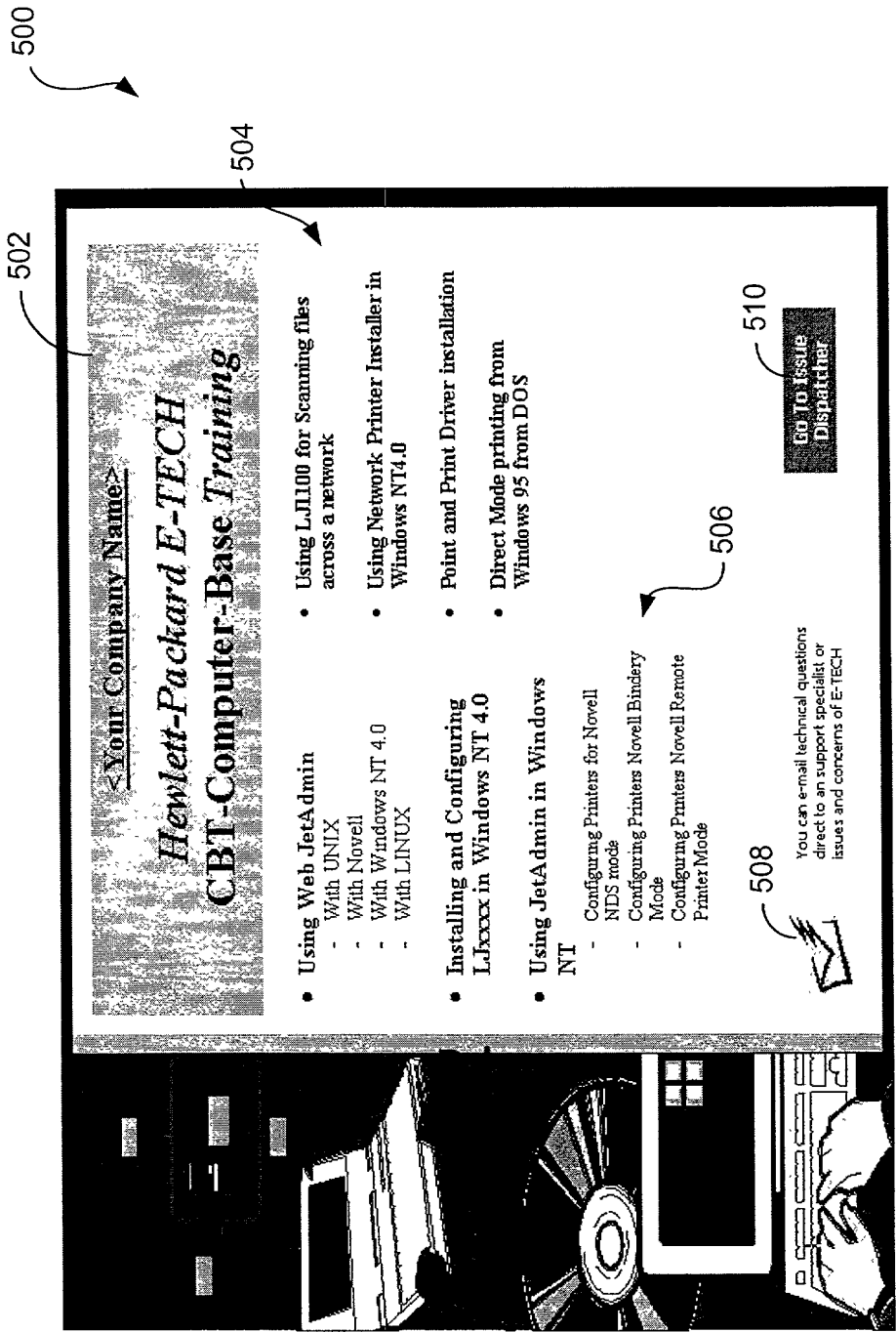


FIG. 5



FIG. 6

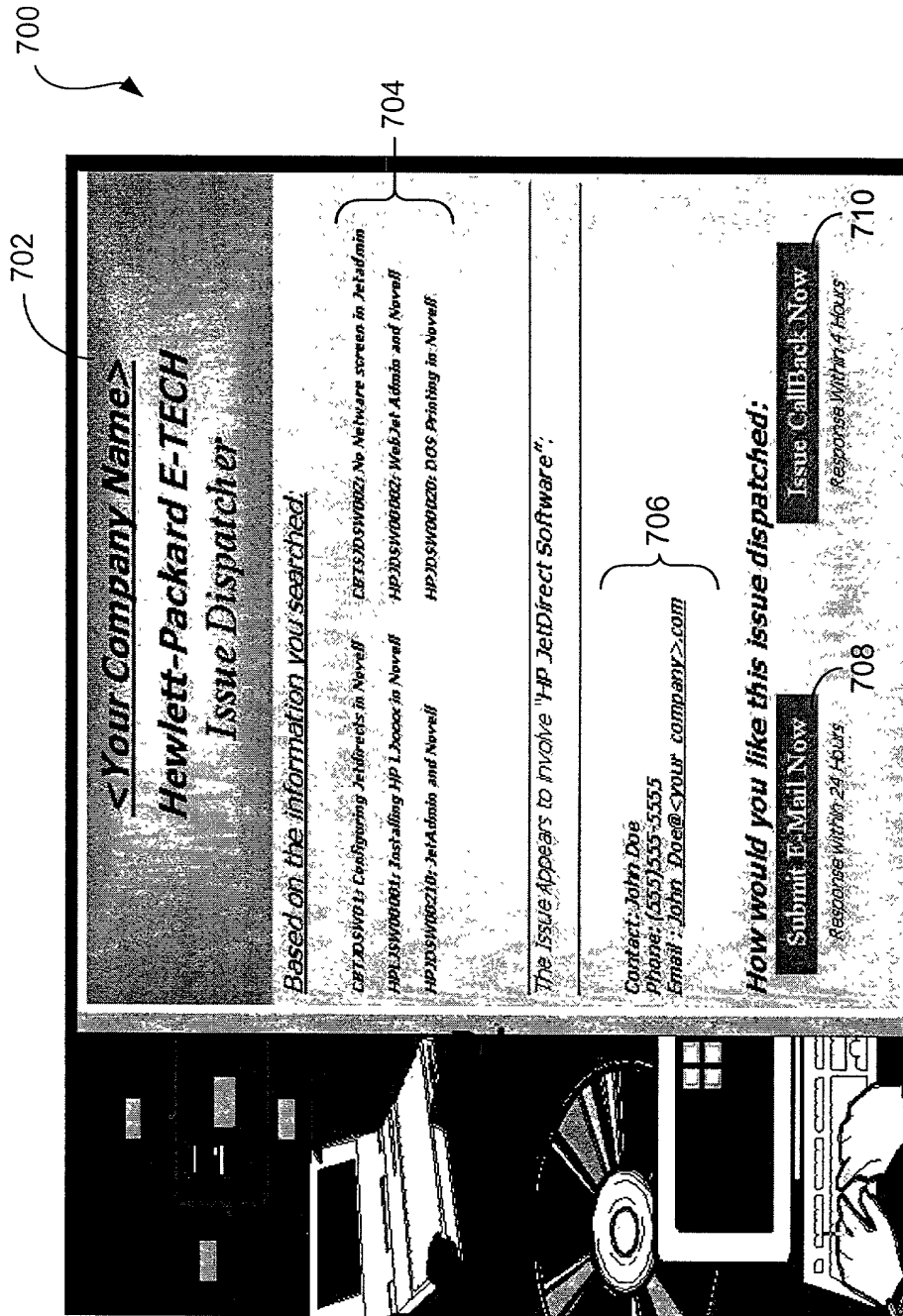


FIG. 7

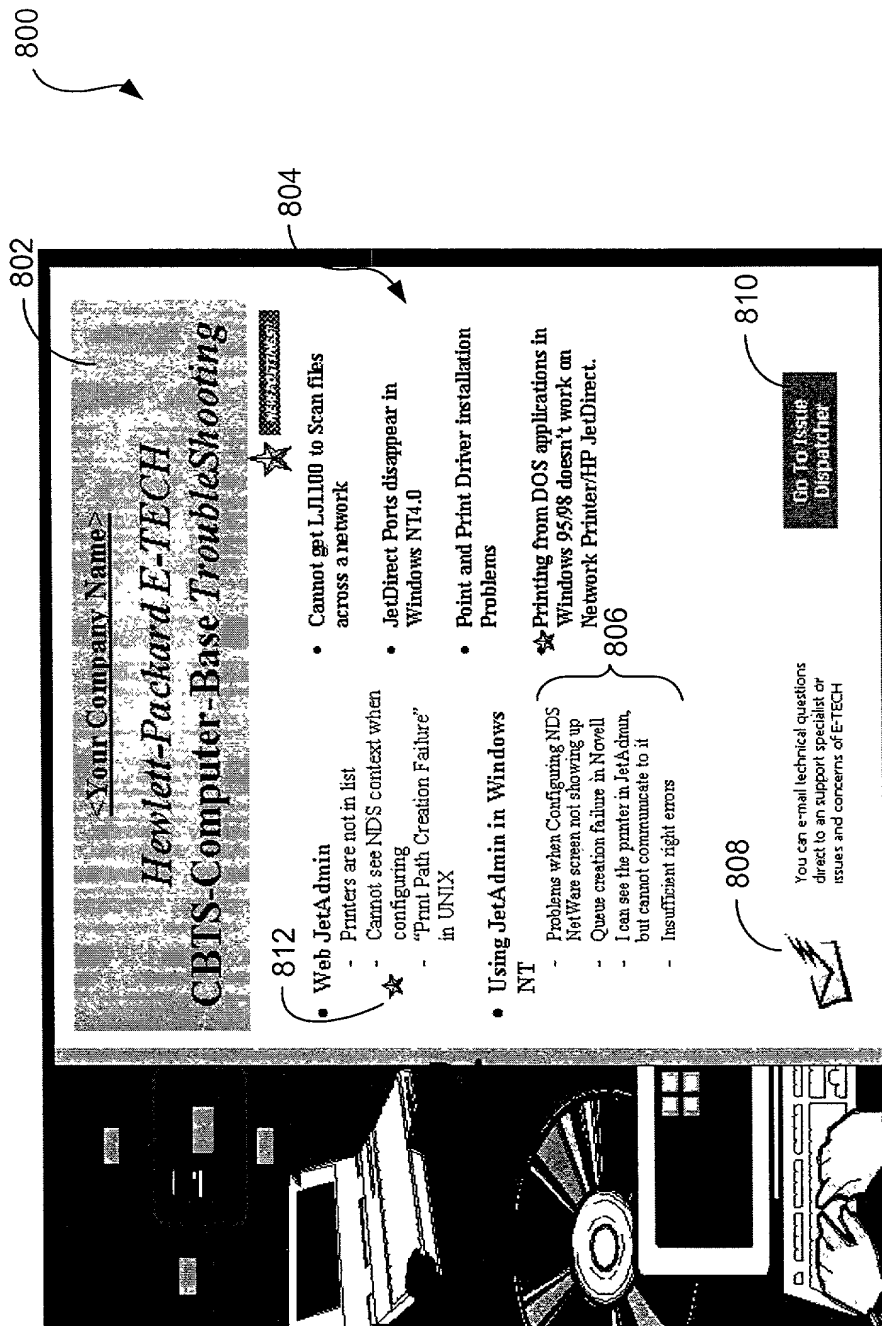


FIG. 8

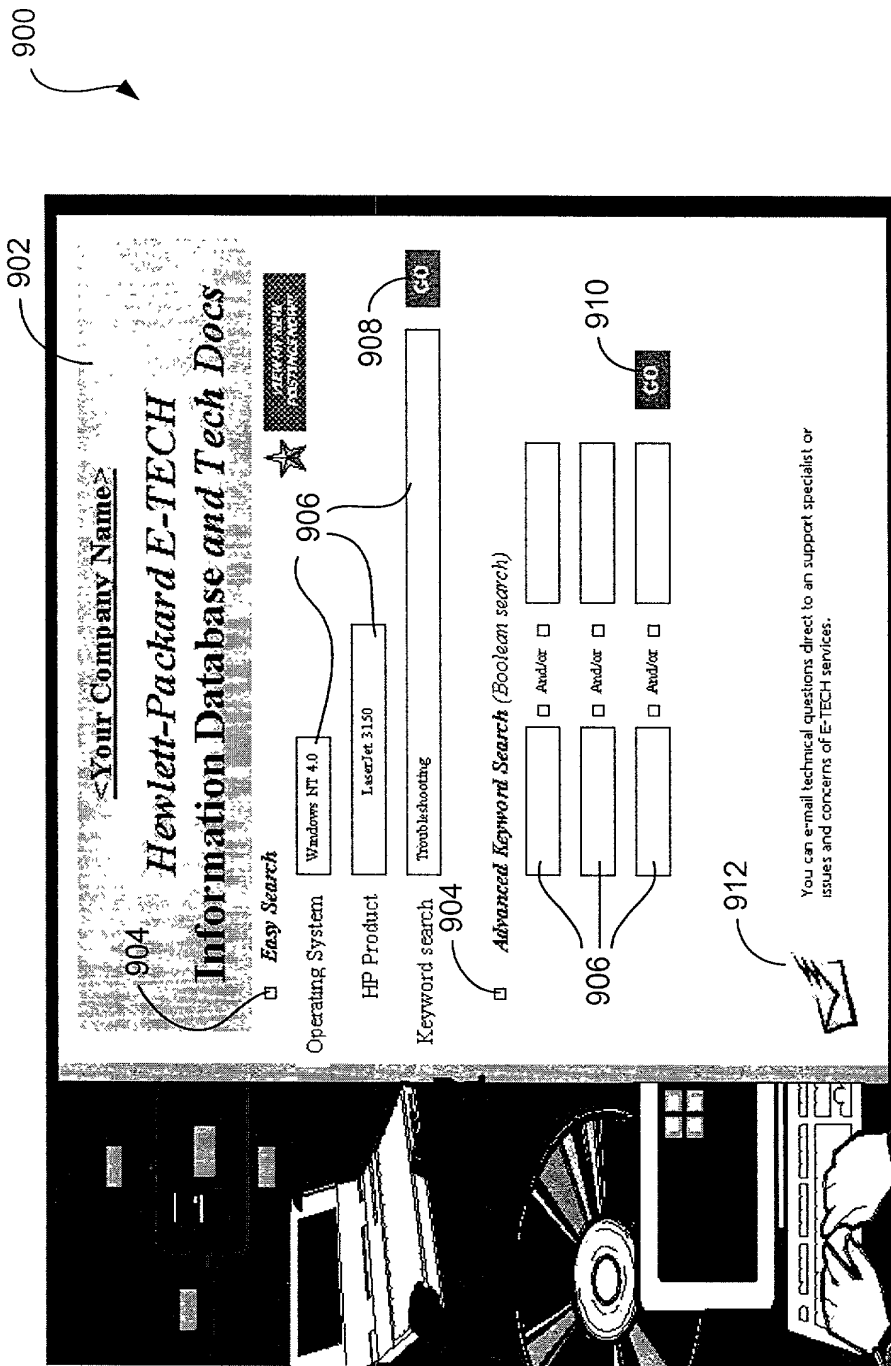


FIG. 9

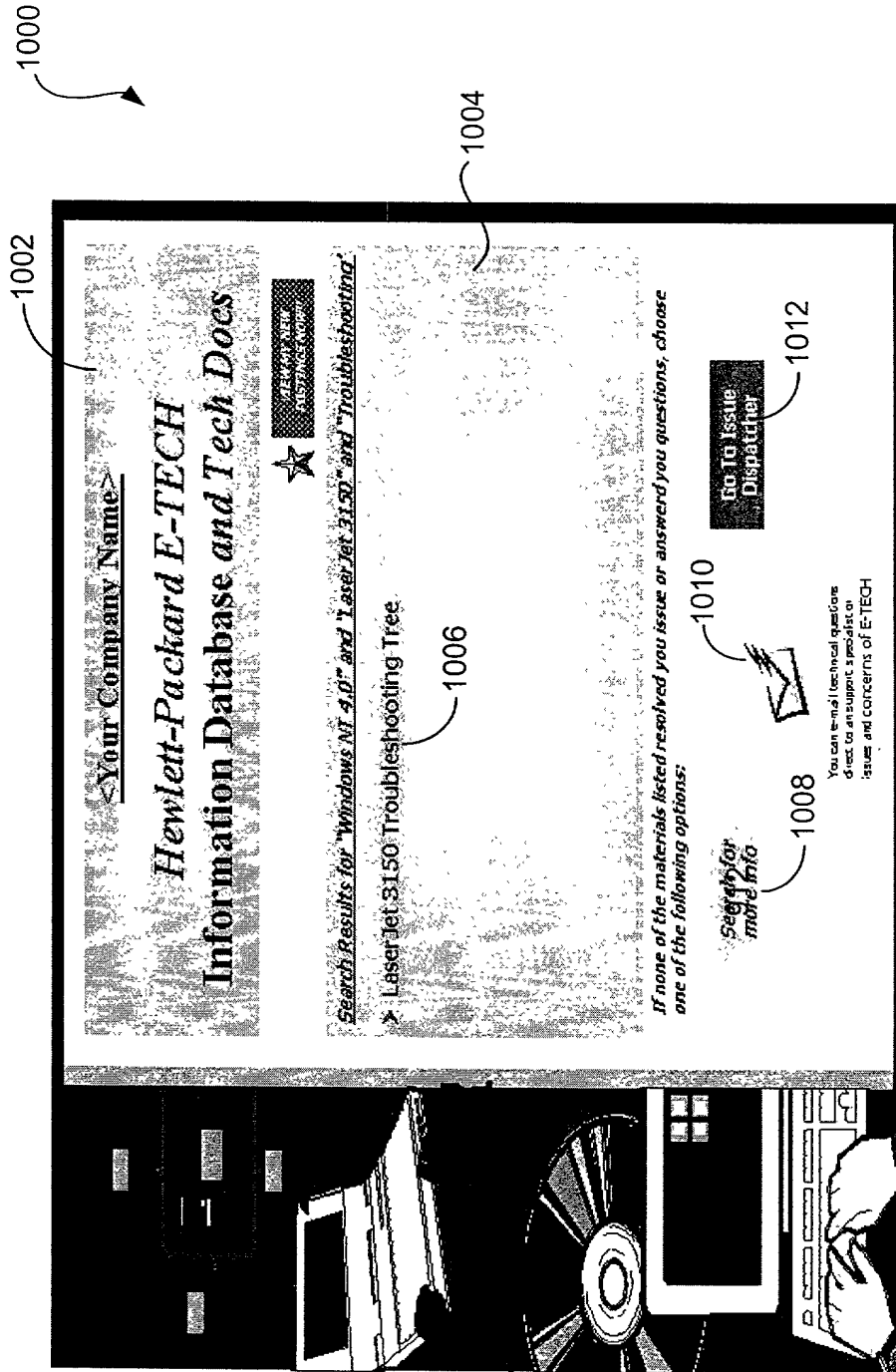


FIG. 10

Figure 1 is a computer screen displaying a questionnaire titled "Hewlett-Packard E-TECH Design Assistant". The screen is divided into several sections. At the top, there is a header area with the text "<Your Company Name>" and "Hewlett-Packard E-TECH Design Assistant". Below this, the "Printing Criteria" section is visible, containing questions such as "New Location?", "How Many Users?", "How Many Users?", "B/W Printing?", "Color Printing?", "Faxing?", and "Scanning?". Each question has a corresponding input field or checkbox. For example, "New Location?" has a checkbox, "How Many Users?" has a checkbox, "B/W Printing?" has a checkbox, "Color Printing?" has a checkbox, "Faxing?" has a checkbox, and "Scanning?" has a checkbox. The "Run Design Report" section is also visible, containing questions such as "How many Color Pages printed Weekly?", "What is MOST Important for Color Printing?", "Extremely Fast Printing", "Extremely High Quality", "Moderate Speed and Moderate Quality", "How many pages Scanned per Week?", and "How many pages Copied per Week?". Each question has a corresponding input field or checkbox. For example, "How many Color Pages printed Weekly?" has a checkbox, "What is MOST Important for Color Printing?" has a checkbox, "Extremely Fast Printing" has a checkbox, "Extremely High Quality" has a checkbox, "Moderate Speed and Moderate Quality" has a checkbox, "How many pages Scanned per Week?" has a checkbox, and "How many pages Copied per Week?" has a checkbox. The screen is labeled with reference numerals 1100, 1102, 1104, 1106, 1108, and 1110.

FIG. 11

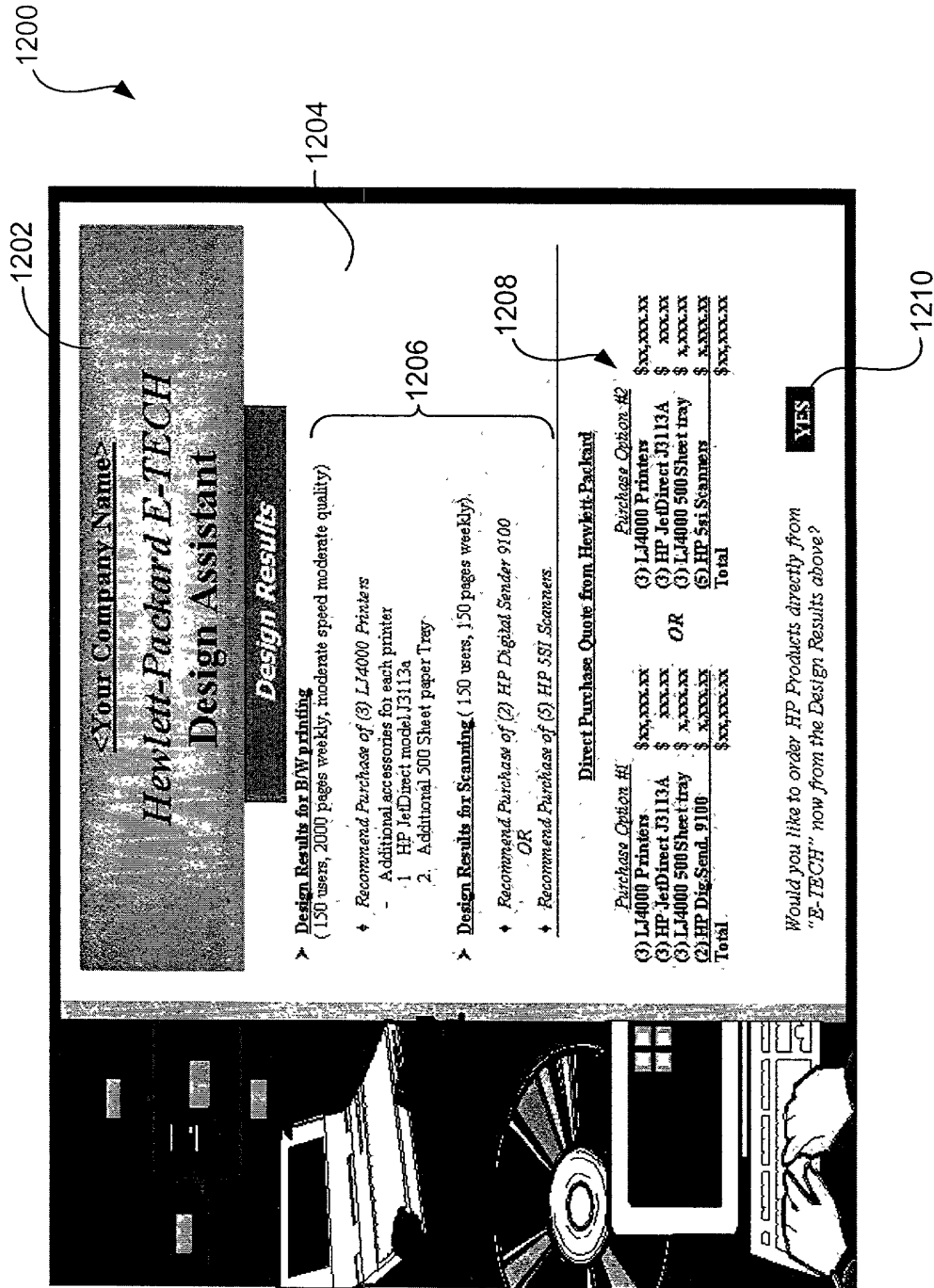


FIG. 12

1300

1302

1304

1306

1308

1310

1312

<Your Company Name>
Hewlett-Packard E-TECH
Strategic Planning Assistant

Your current Environment and HP Product Profile

Location	Operating System	Network/Device	HP Products
Boise Office	710 - Windows 95/98 (Client)	Network	1 - Printer - HP 8000/111A 2 - Modem - HP 1111A
Manila Office	1 - Windows 95/98 (Client)	Network	3 - L2110 6 - L2110 MB-CP 7111A

Select Segment or Productivity you want to evaluate for performance

☒ Entire Business ☐ Boise Office ☐ Manila Office

Performance Report Criteria

How many Times and units of product? ☐ Extremely Fast Printing ☒ Extremely High Quality

How many Color Pages printed Weekly? ☐ Moderate Speed and Moderate Quality

How many BW Pages printed Weekly? ☐ What is MOST important for BW Printing? ☐ Extremely Fast Printing ☐ Extremely High Quality

How often is Networked Weekly? ☐ Moderate Speed and Moderate Quality

RUN PERFORMANCE REPORT

FIG. 13

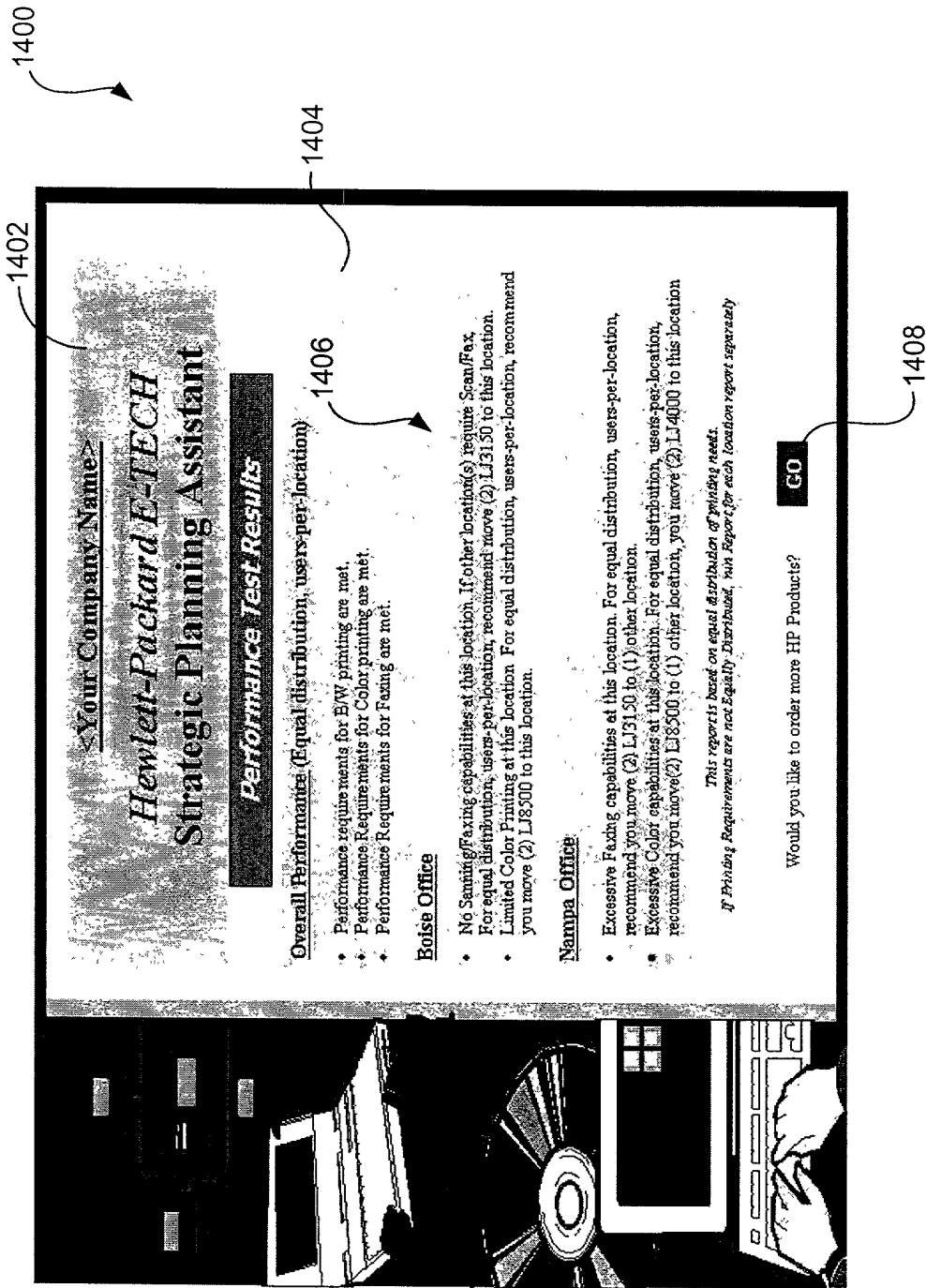


FIG. 14

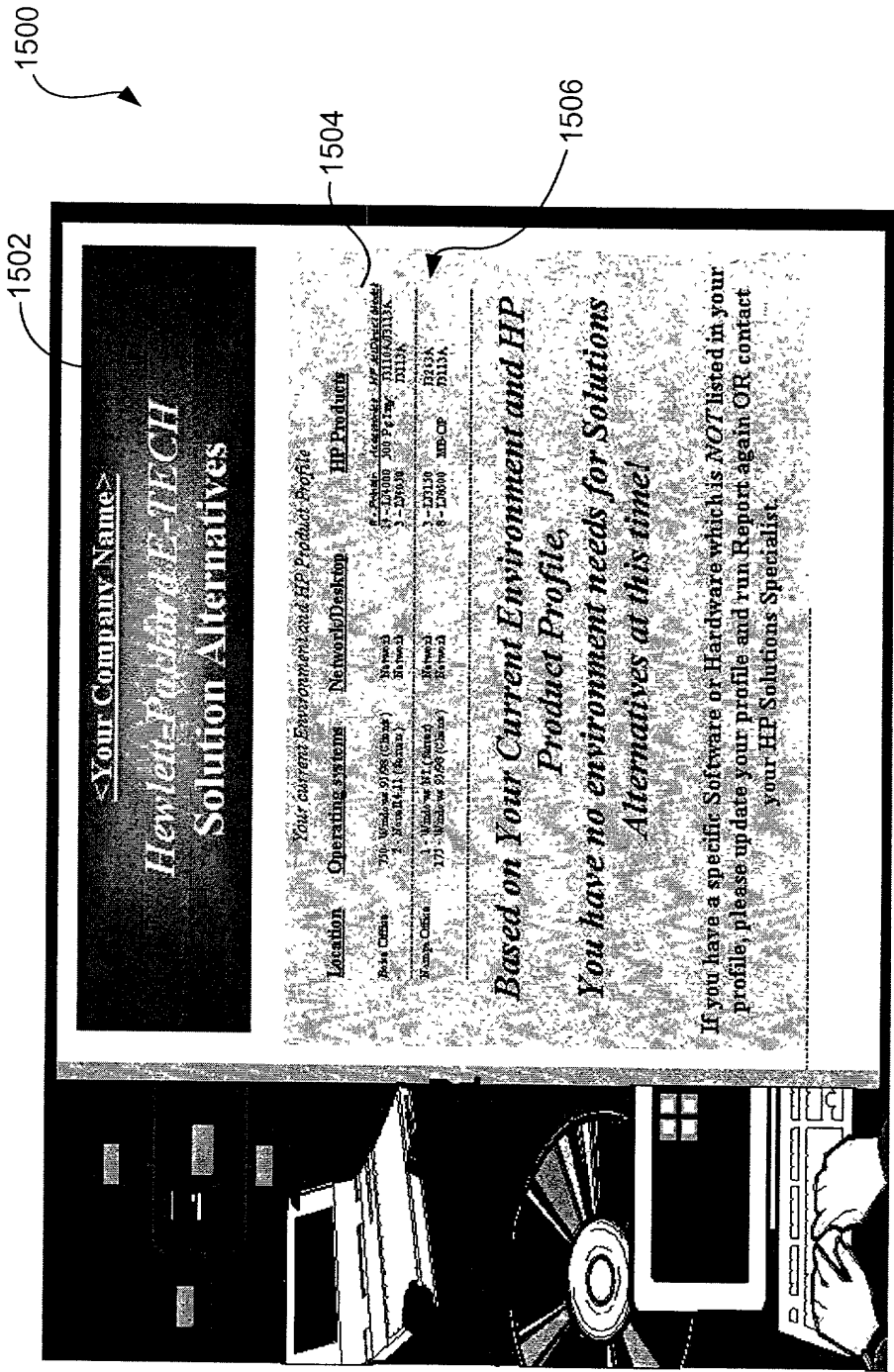


FIG. 15

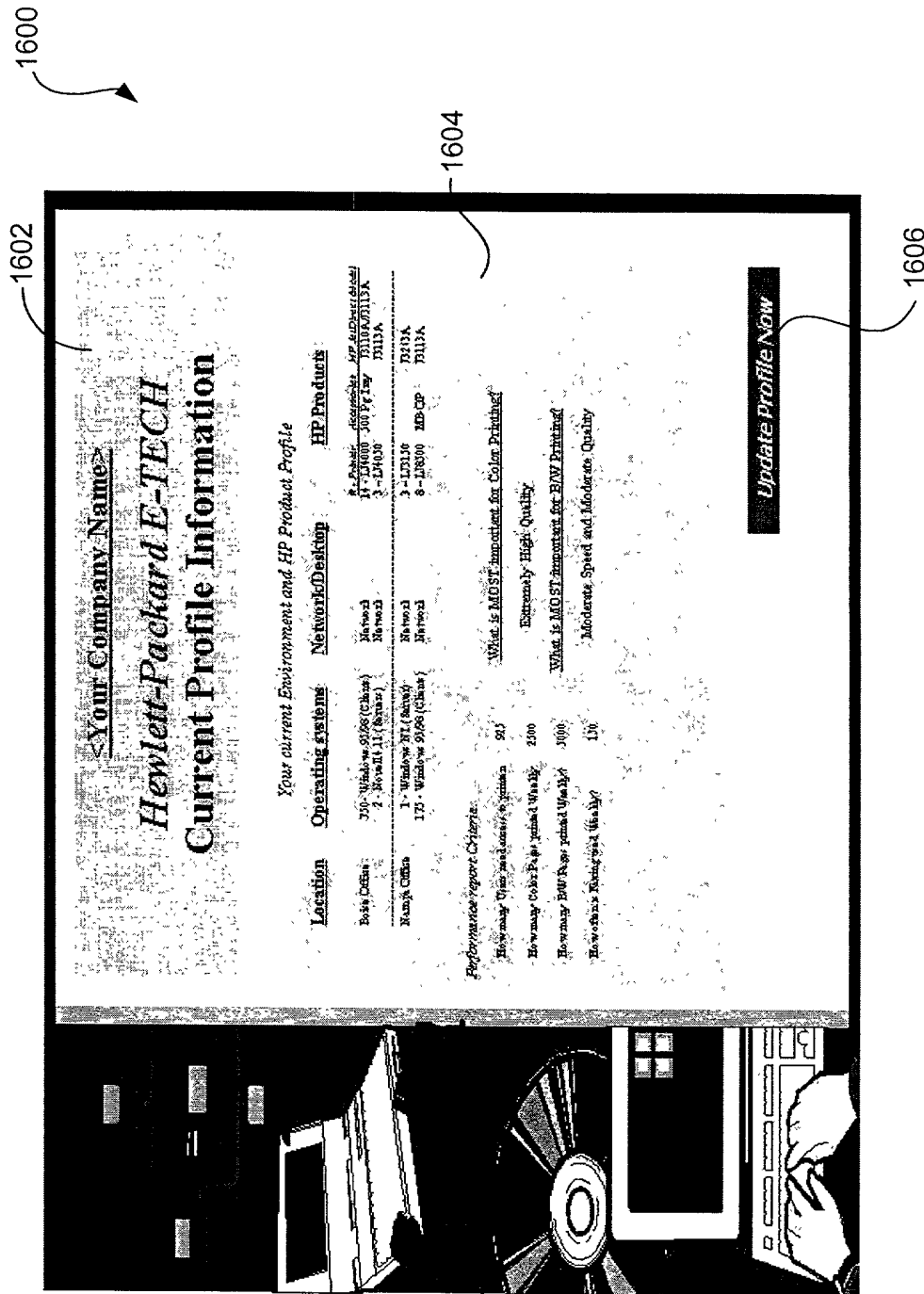


FIG. 16

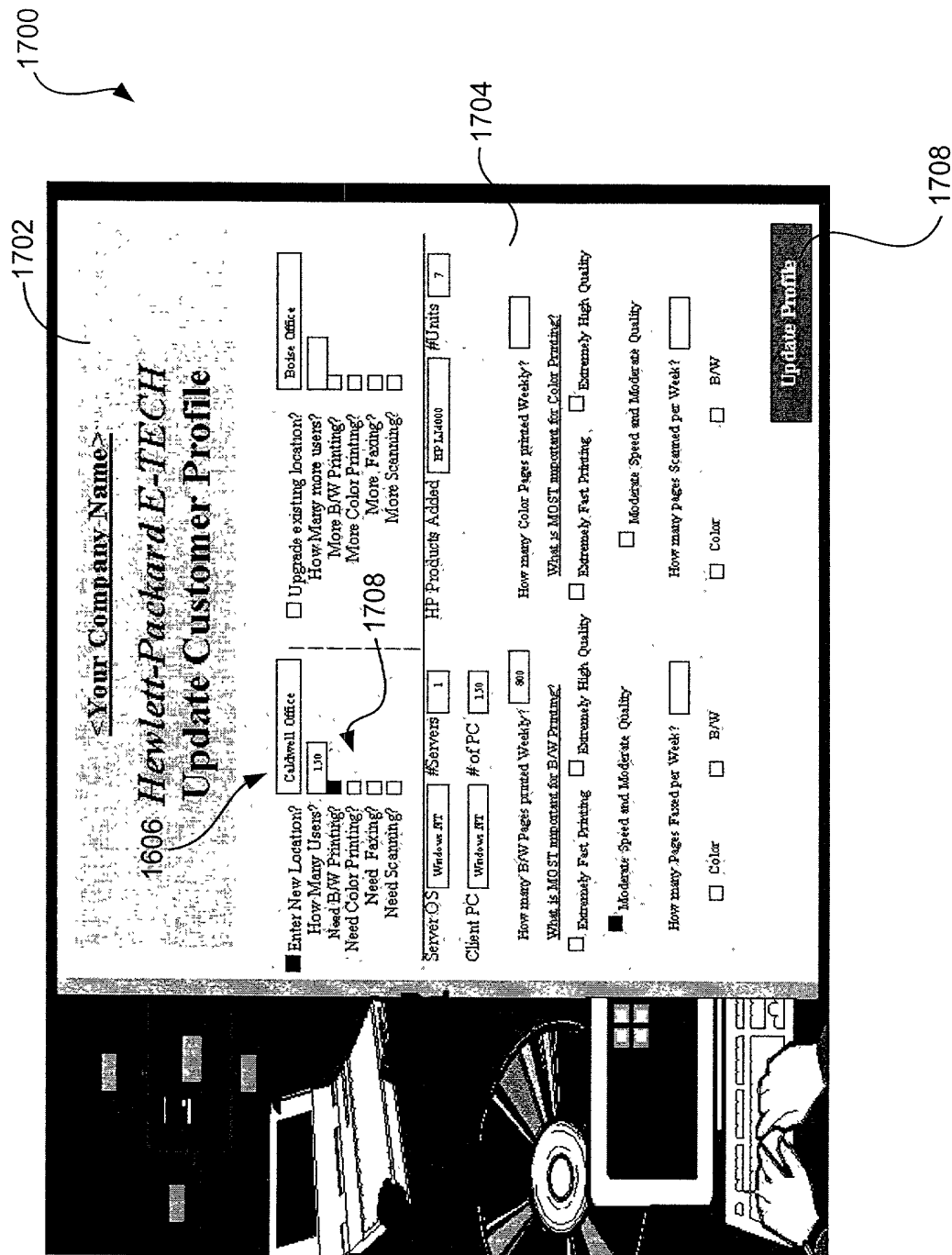


FIG. 17